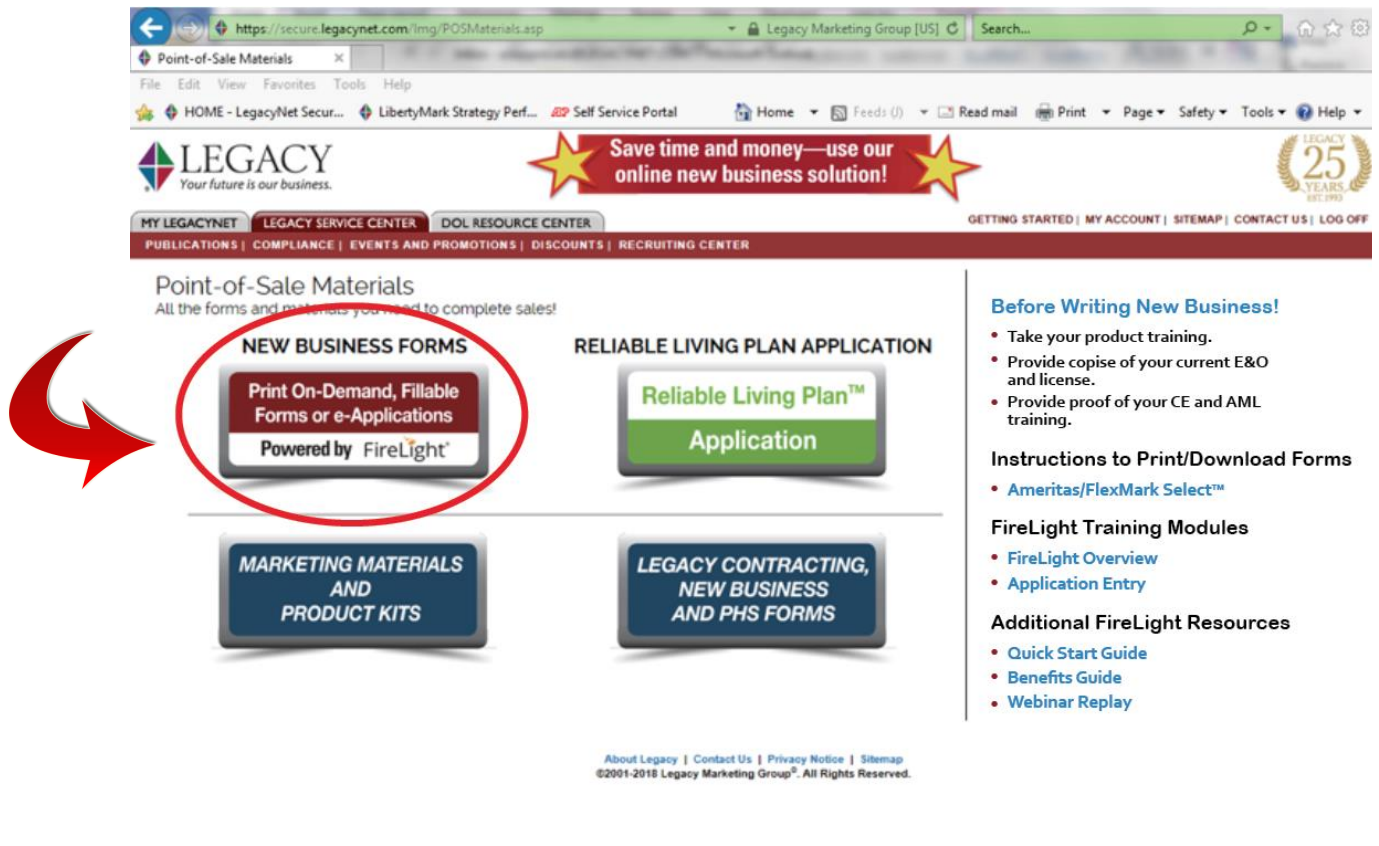


Print On-Demand Instructions: New Business Forms via Online New Business Solution

1. Login to LegacyNet®, click on the Legacy Service Center tab, and select the “Point-of-Sale Materials” box in the Quick Launch bar. Once on the Point-of-Sale Materials page, click on the “Print On-Demand, Fillable Forms, or e-Applications” box.



The screenshot shows the LegacyNet website's Point-of-Sale Materials page. The page features a navigation bar with tabs for 'MY LEGACYNET', 'LEGACY SERVICE CENTER', and 'DOL RESOURCE CENTER'. A prominent banner reads 'Save time and money—use our online new business solution!'. Below the banner, there are four main categories of materials:

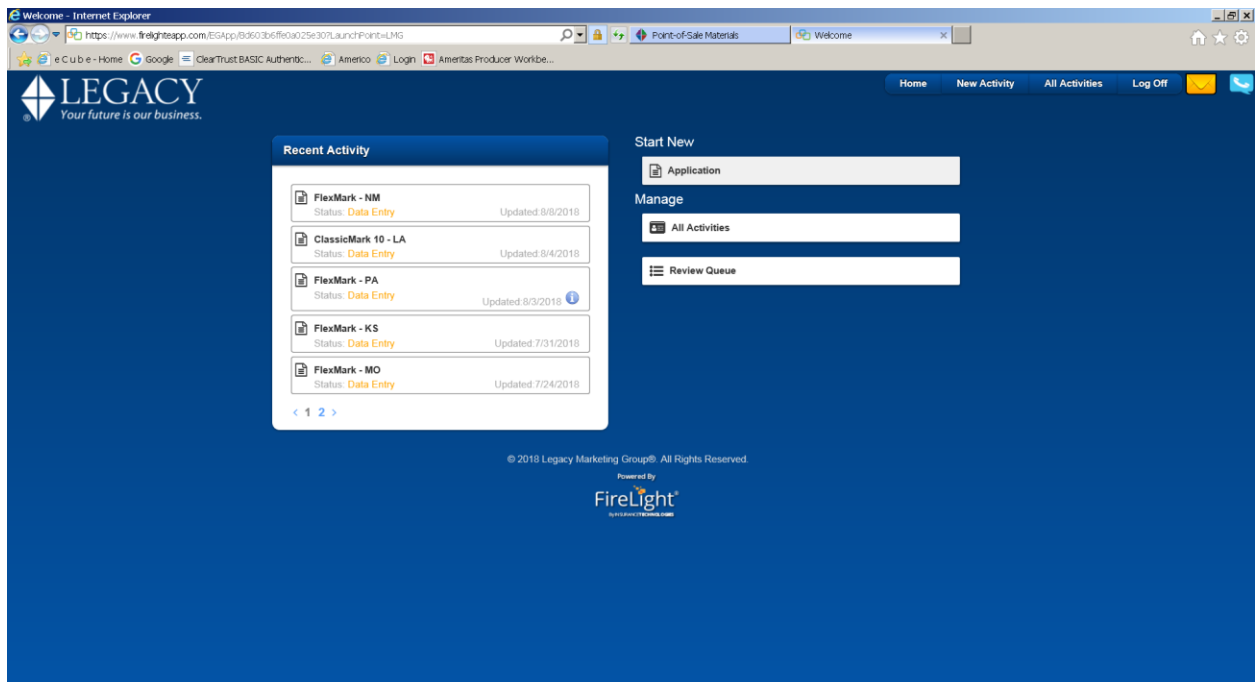
- NEW BUSINESS FORMS**: This category is circled in red and contains a button labeled 'Print On-Demand, Fillable Forms or e-Applications Powered by FireLight'. A red arrow points to this button.
- RELIABLE LIVING PLAN APPLICATION**: Contains a button labeled 'Reliable Living Plan™ Application'.
- MARKETING MATERIALS AND PRODUCT KITS**: Contains a button labeled 'MARKETING MATERIALS AND PRODUCT KITS'.
- LEGACY CONTRACTING, NEW BUSINESS AND PHS FORMS**: Contains a button labeled 'LEGACY CONTRACTING, NEW BUSINESS AND PHS FORMS'.

On the right side of the page, there are three sections of links:

- Before Writing New Business!**
 - Take your product training.
 - Provide copise of your current E&O and license.
 - Provide proof of your CE and AML training.
- Instructions to Print/Download Forms**
 - Ameritas/FlexMark Select™
- FireLight Training Modules**
 - FireLight Overview
 - Application Entry
- Additional FireLight Resources**
 - Quick Start Guide
 - Benefits Guide
 - Webinar Replay

At the bottom of the page, there is a footer with links for 'About Legacy', 'Contact Us', 'Privacy Notice', and 'Sitemap', along with the copyright notice '©2001-2018 Legacy Marketing Group®. All Rights Reserved.'

2. On the welcome page, click on the “Application” box under the heading “Start New.”

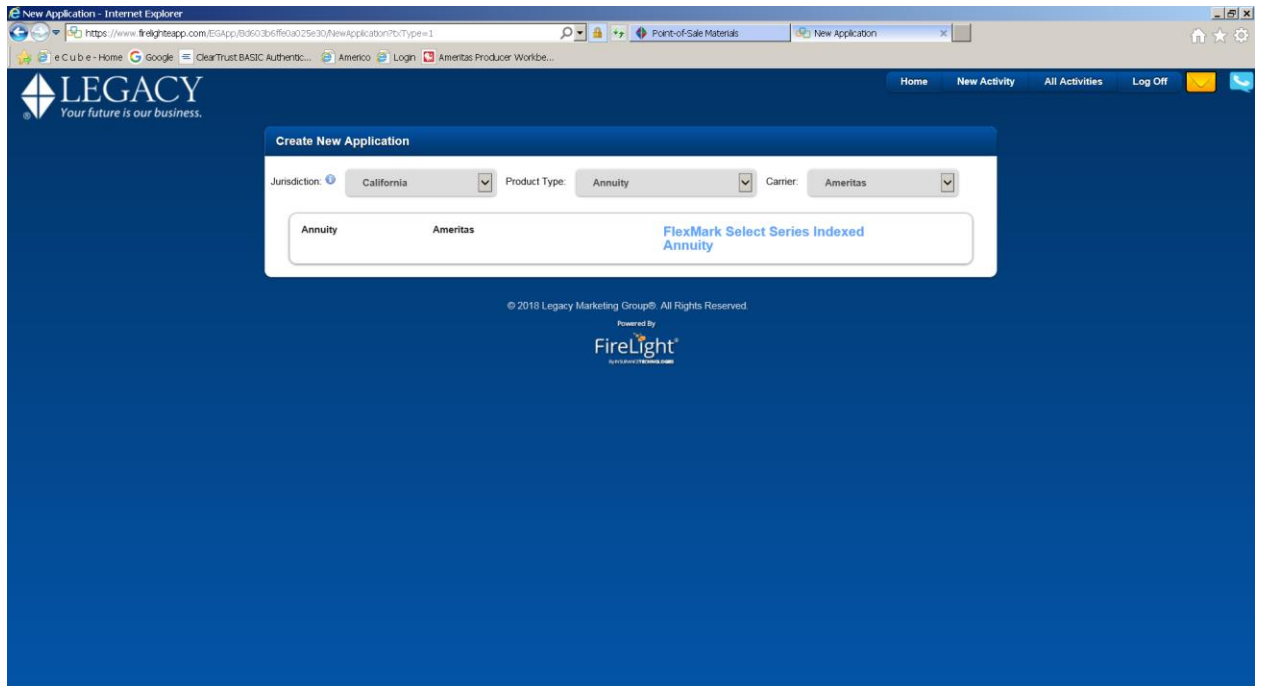


The screenshot shows the LegacyNet Welcome page. The page features a navigation bar with links for 'Home', 'New Activity', 'All Activities', and 'Log Off'. The main content area is divided into two sections:

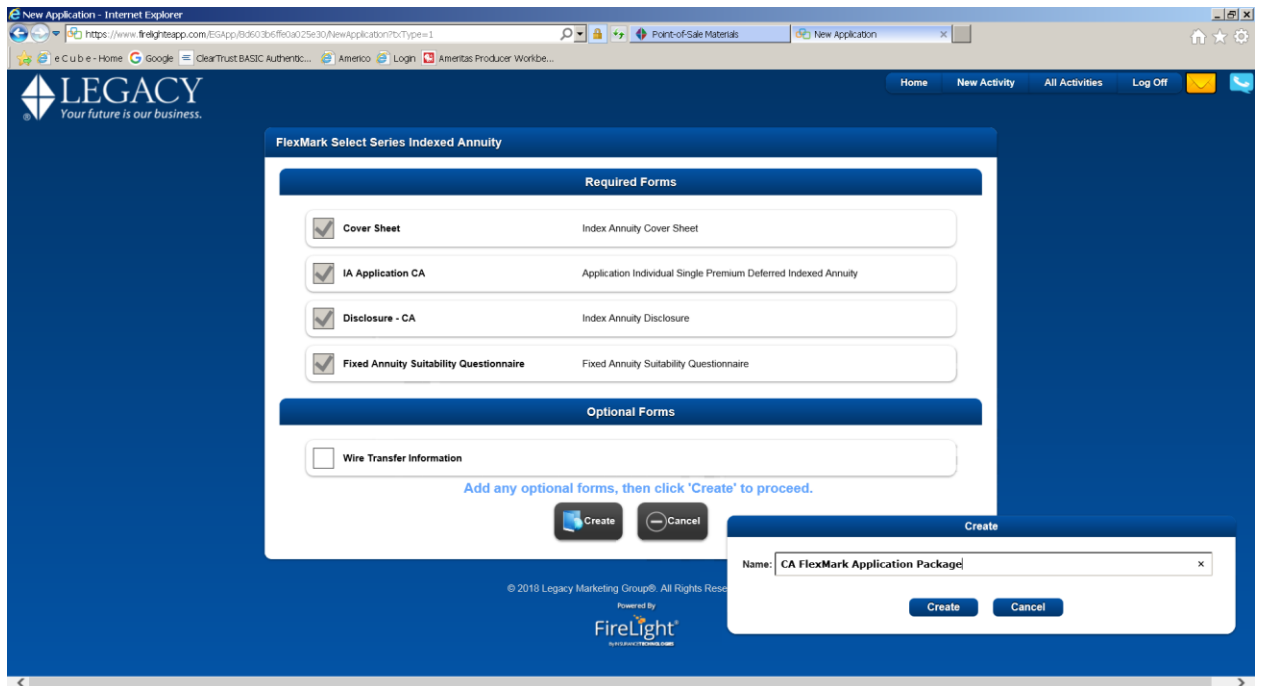
- Recent Activity**: A list of recent activities, including 'FlexMark - NM', 'ClassicMark 10 - LA', 'FlexMark - PA', 'FlexMark - KS', and 'FlexMark - MO', each with a status of 'Data Entry' and an update date.
- Start New**: A section with a button labeled 'Application'.

Below the 'Start New' section, there is a 'Manage' section with buttons for 'All Activities' and 'Review Queue'. At the bottom of the page, there is a footer with the copyright notice '© 2018 Legacy Marketing Group®. All Rights Reserved.' and the FireLight logo.

3. Create a new application by selecting the Jurisdiction, Product Type, and Carrier.



4. A list of required forms will display. Click on the "Create" box and name your application package.



- The first page of the application package created will display in an eApplication format. In the upper right corner, click on the drop-down “Other Actions” and choose “Display/Print PDF.”

The screenshot shows the 'CA FlexMark Application Package' interface in Internet Explorer. The top navigation bar includes 'Home', 'Other Actions', 'Save', and 'Log Off'. A progress indicator shows three steps: 1. DATA ENTRY (78%), 2. SIGNATURES, and 3. FINALIZE. The 'Other Actions' dropdown menu is open, showing options: 'Display/Print PDF', 'Documents', 'Manage Optional Forms', and 'Show Annotations'. The main form is titled 'Application for Indexed Annuity Cover Sheet' and includes sections for Client Information, Primary Beneficiary, Contingent Beneficiary, Replacement Information, and Producer Information. The 'Other Actions' menu is highlighted in the top right corner.

- A list of all new business forms available will display. Check the box on the left side of each form to be added to the printable application package. Once the applicable forms have been added, click on the “Print Selected Documents” box.

The screenshot shows the 'Print Pdf' dialog box. At the top, there are two buttons: 'Print Selected Documents' and 'Back to Application'. Below these buttons is a list of forms with checkboxes on the left and up/down arrows on the right. The forms listed are:

- Check/Uncheck All
- Application Form Cover Sheet
- Application Form IA Application CA
- Application Form Disclosure - CA
- Application Form Fixed Annuity Suitability Questionnaire
- Optional Form Internal & External Replacement Form
- Optional Form Replacement Form - CA
- Optional Form Request for Transfer/Rollover/1035 Exchange
- Optional Form Trust Information Form
- Optional Form Collateral Assignment of Policy
- Optional Form Disclosure for Sales to Military Personnel
- Optional Form CA Applicant Disclosure - Age 65 & Older
- Optional Form Medi-Cal Eligibility Notice for CA Applicants
- Optional Form Internal & External Replacement Form 2
- Optional Form Internal & External Replacement Form 3
- Optional Form Request for Transfer/Rollover/1035 Exchange 2
- Optional Form Request for Transfer/Rollover/1035 Exchange 3

7. A PDF copy of the application package compiled will display. To print, click on the printer icon in the upper left corner of the PDF window.

The screenshot shows a web browser window with the address bar containing the URL: <https://www.firelightapp.com/EGApp/8d603b6ffea025e30/EdtApplication/PrintPdf>. The browser's address bar also shows a search bar and navigation icons. The page content is a PDF form titled "Application for Indexed Annuity Cover Sheet". The form includes the following sections:

- Ameritas Life Insurance Corp. ("Company")** P.O. Box 305086, Nashville, TN 37230-5086 / 800-262-2360 / Client Service Office
- Type of Plan** Non-Qualified Qualified
- Client Information**
 - Individual Trust Corporation Partnership Government Organization Tax Exempt Organization
 - Single Joint
 - Is the Owner also the Annuitant? Yes No
- Name of Annuitant:** _____ **DOB:** _____
 - Single Joint
- Primary Beneficiary**
 - Individual Non-Individual **Name:** _____
 - Individual Non-Individual **Name:** _____
 - Individual Non-Individual **Name:** _____
 - Individual Non-Individual **Name:** _____